



## Customers Served:

Educational . Financial . Retail  
 Healthcare . Transportation  
 Government . Manufacturing  
 Telecommunications . Natural Resources  
 Systems Integrators/Installers  
 Consultants

## The Anixter Difference

Whether you're a large company with multiple sites across the world, or a small, single-site business, Anixter's premier global distribution network can support your product and Supply Chain Services needs anywhere in the world. We distribute over 350,000 items worldwide. Our 95,000 customers count on us day in and day out for more than just world-class, quality products. They look to Anixter's global presence in 46 countries to assist them with their projects that span across the world.

At Anixter, when we say we're global we mean it. We don't just ship products from the US to various countries. We're physically located there, and our sales specialists are familiar with the trends in the local market as well as the local currency and customs. We also speak 30 different languages to serve our customers' diverse needs.

## Business Drivers for Global Customers:

- Single point of contact for global programs with in-country representatives
- Customized deployment plans for major projects - READY! Deployment Services
- Business conducted in the local language, currency, and time zone
- Assistance in finding quality, local authorized systems integrators
- Assistance in coordinating a technical standard locally
- Global consistency and reporting - systems, processes, and services
- Transportation management and importation services – deliveries must meet customs documentation, tax and duty requirements

## Benefits of Anixter's Global Services:

- Worldwide footprint with a global yet local support team
- Local inventory which allows reduced transit time
- Efficient management of import and export transactions
- Global product usage consolidation and data analysis
- Guidance with global technical standards
- Support for corporate specifications
- One real-time electronic system for product visibility worldwide – eAnixter
- We serve all locations as one company, not a collection of affiliates

## Principal Products and Services:

### Products:

- Network Cabling
- Networking, Wireless, and Voice Electronics
- Security (video surveillance, access control)
- Electrical Wire & Cable
- Electronic Wire & Cable
- Fasteners and Other Small Components ("C" Class)

### Services:

- Technical Support
- Product Testing and Evaluation
- Supply Chain Services including:
  - Sourcing
  - Logistics
  - Inventory Management
  - Product Enhancement and Packaging
  - Deployment
  - eBusiness



